

SourceOne
ALLIANCE

Intelligent Inventory Management





What is SourceOne Alliance?

SourceOne Alliance is a group of leading industrial suppliers working together to offer a better integrated supply solution – one that greatly reduces procurement and inventory costs while improving the quality of supply and service.

SourceOne offers an effective solution to reduce inventory procurement and management costs using web-based technology. SourceOne customers routinely save 20 to 40% or more on MRO procurement costs and as much as 70% in inventory reduction. For direct material, achieving inventory turns from 14 to 18 are not uncommon.

SourceOne also provides complete inventory and full stores management, eliminating purchase orders with one order point. With SourceOne, customers process and pay only one monthly or weekly summary invoice. SourceOne — supply chain simplified.

Proven Benefits of SourceOne

- Reduce your supply lead times
- Reduce number of transactions
- Reduce inventory levels and related costs
- Improve delivery performance
- Right part, right time, right place, right price
- Reduce your supply base
- No price mark-up or tiering
- Monthly or weekly summary invoice
- Minimal time and cost to implement
- Gain a competitive advantage
- Reduce your overall costs of acquiring material and supplies
- Achieve your cost reduction and inventory management goals
- Support for Lean Manufacturing and Accounting



SourceOne Supply Chain Management with a Difference

More than 20 years ago SourceOne answered the call from several manufacturers for the benefits of integrated supply with none of the limitations. An alliance of suppliers was formed to meet those exact needs.

SourceOne Difference

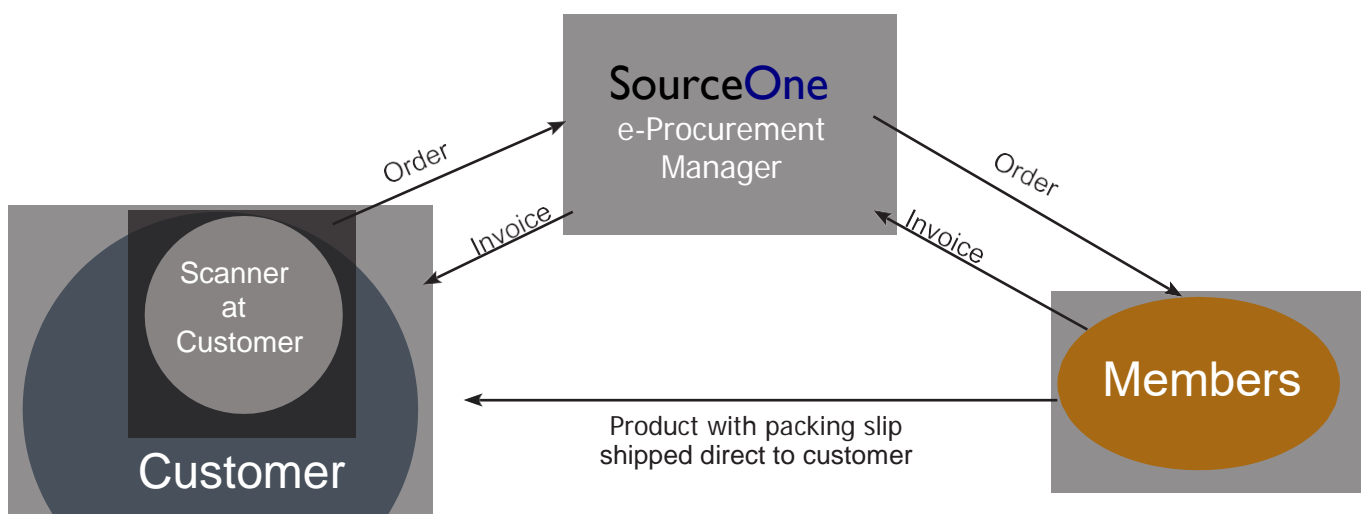
- No tiered pricing; no price mark-up
- Indirect (MRO) and Direct (OEM) material
- Technical and application support
- Same system/processes for Indirect (MRO) and Direct (OEM) material
- One point of contact with direct access to product specialist

SourceOne is Not

- An integrator
- A buying consortium

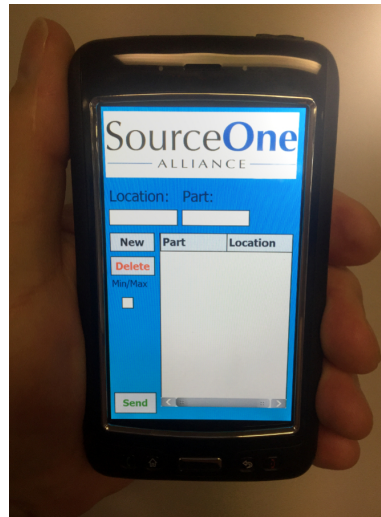
SourceOne Connecting Customers and Members

Information flows seamlessly and securely to the SourceOne eProcurement System, greatly reducing purchasing and invoicing transactions. As a result, supply chain professionals are free to concentrate on strategic issues. Contact us today to schedule a preliminary meeting.

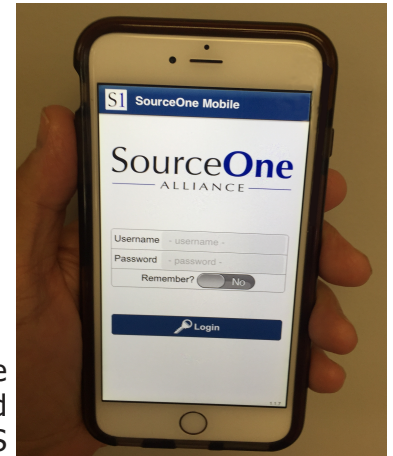


SourceOne Capabilities

- Direct and Indirect Material
- Wireless Barcode Reader and Smart Phone Ordering Systems
- Vending Machines
- MRP Integration
- Dedicated On-Site Personnel
- RF Tool Crib Inventory control
- Vendor-managed Inventory
- 24-48 Hour Order Fulfillment
- Two Bin Kanban and Min/Max Software
- Preventive Maintenance Programs
- EDI/XML B2B Sales and Data Communication
- Point-of-Use Delivery
- Monthly or Weekly Summary Billing
- Local Inventory
- Technical Support
- Performance Metrics and Inventory Control Reporting



SourceOne Wireless Barcode Reader - Kanban and Min/Max Modes



SourceOne Smart Phone
App for both Android
and iOS

SourceOne Product Categories

- Access Hardware
- Abrasives
- Air System Products
- Bearings
- Electrical
- Electronics
- Fasteners
- Filters
- Fluid Handling & Spray Finishing
- Fluid Power and Connectors
- Janitorial and Sanitation
- Lubricants, Coolants
- Office Supplies, Paper, Printable Media
- Pipes, Valves, Fittings
- Power Transmission
- Safety Equipment and Consulting
- Cutting Tools
- Welding Supplies and Gases





444 Second St. NW. • New Brighton, MN 55112
(651) 639-1881 • (888) 223-9111
Fax (651) 639-1288
www.allintegrated.com

Description of Operations

AIS is a distributor of components for the industrial, computer, medical and electronic industries. We bring our creativity, knowledge, experience and passion for problem solving and customer service to develop partnering relationships that are mutually beneficial and rewarding. "We supply solutions not just hardware"

Key Products

Fasteners

Bolts
Inserts Washers
Nuts
Rivets
Self-Clinching
Sockets
Weld Screws

Miscellaneous Items

Cable Assemblies
Leg Levelers, Casters
Rubber Molded Parts
Plastic Fasteners

Special Items

Clamps
Cold Formed
Machined Parts
Powder Metal
Springs
Stampings
Velcro

Adhesives

Anti-seize
Epoxy
Retaining
Silicone Super
Glue Thread
Lockers



ALLEGIS
CORPORATION

8001 Central Avenue NE • Minneapolis, MN 55432
(763) 780-4333 • (800) 328-2423
Fax (763) 780-5972 • (800) 318-5149

<http://www.allegiscorp.com/>

Description of Operations

Allegis, established in 1969, is a major distributor of industrial latches, handles, hinges, and related items. They provide innovative hardware solutions from design to production for OEM and MRO customers nationwide.

Key Products

Butt Hinge
Cabinet Hardware
Case Hardware
Casters
Clamps
Continuous Hinge
Draw Catches

Drawer Slides
Drive Rivets
Electronic Locks
EMI / RFI Gasketing
Enclosure Hardware
Forgings
Gas Springs

Gasketing
Handles
Latches
Leg Levelers
Lock Cylinders
Locks
Quarter-Turn Latches

Specialty Hinge
Springs
Tank Flanges
Vehicular Hardware
Weatherstrip



6645 James Ave N, Brooklyn Center, MN 55430
(763) 595-5300 • (888) 959-5300
Fax (763) 546-5633 • (800) 367-1523
<http://www.be1source.com/>

Description of Operations

At Bertelson Total Office Solutions, their name says it all. Bertelson can supply everything a company needs to keep their business running efficiently. From office products to business furniture to document & print management Bertelson has it all. Their mission is to be a leader in partnering with their clients to solve business products needs by creating value, by reducing overall procurement costs and by solving individual customer needs with a variety of products and quality services.

Key Products

Ad Specialty Products
Breakroom Supplies
Calendars & Business Planners
Cleaning / Janitorial Supplies
Communication Products

Computer Supplies
Copy Machine Supplies
Ergonomic Products
Filing Supplies
Office Furniture

Paper & Printable Media Ink
Personalized Incentive Products
Stamps & Signs
Toner Supplies
Writing Instruments



300 Fifth Avenue NW • New Brighton, MN 55112
(651) 604-2966 • (800) 950-1975
Fax (651) 604-2961
www.dalcoonline.com

Description of Operations

Since starting business in 1959, Dalco's growth has been based on a "service philosophy" that addresses the total needs of its customers. Dalco is an industry leader in supplying cleaning solutions and systems to achieve the optimum in product and labor savings, health and safety of customers and employees, and regulatory compliance.

Key Products

All-purpose Cleaners
Anti-Fatigue Mats
Automatic Scrubbers/ Sweepers
Buckets & Containers
Carpet Cleaning Chemicals
Chemical Dispensing Equipment
Concrete Coatings
Custom Floor Matting
Degreasers

Disinfectants
Floor - Finishes
Gloves
Hand Cleaners
Ice Melters
Industrial Cleaners
Industrial Vacuums
Industrial Wipers
Laundry & Ware washing
Products

Microfiber Mops & Cloths
Mops
Odor Control Products
Paper Towels & Tissues
Plastic Bags
Restroom Cleaners
Rider Scrubbers / Sweepers
Safety Products



415 W. 76th Street • Davenport, IA 52808
(563) 386-5970, Fax (563) 386-1321
3140 104th Lane NE • Blaine, MN 55449
(763) 537-7762, Fax (763) 537-8836
www.decotool.com

Description of Operations

Founded in 1945, DECO Tool Supply is a recognized leader in the industrial distribution community. DECO has built a solid reputation on extraordinary technical support for their customers, backed by extensive inventories and superior customer service. DECO has eleven stocking locations primarily in the Midwest regions of the USA.

Key Products

Abrasives
Adhesives
Chemicals/Coolants
Cutting tools (Carbide/HSS)

Fabrication Supplies
Hand/Power Tools
Maintenance & Safety
Precision Measurement

Shop Supplies
Special Tooling
Tool & Die Supplies
Vending Solutions
Workholding



222 Little Canada Road • St. Paul, MN 55117
(651) 490-4900
Fax (651) 490-4911
www.gopherelectronics.com

Description of Operations

Gopher Electronics is an industrial electronics distributor, incorporated in 1952 and providing excellent customer service through skilled people, progressive systems and ample inventory. Electromechanical products and sensor technologies are Gopher's specialties. Gopher Electronics also manufactures flat flexible conductor cable assemblies and terminates flexible printed circuits and membrane switches.

Key Products

Audible Signals
Boxes/Enclosures
Cable Ties
Capacitors
Circuit Breakers
Connectors

Fans & Blowers
Filters EMI/RFI
Fuses
Heat Shrink Tubing
I/O Modules
Lamps & LEDs

Power Supplies
Relays
Sensors
Solenoids
Switches
Terminal Blocks

Timers
Transformers
Wire & Cable



6530 Cambridge Street • Minneapolis, MN 55426
(952) 925-5075 • (800) 486-6456
Fax (952) 925-1758
www.Indelco.com

Description of Operations

Indelco Plastics Corporation, founded in 1978 with headquarters in Minneapolis, is the Midwest's largest distributor of corrosion-resistant products for the storage, transfer, control and monitoring of water and corrosive media for a wide range of industrial products.

Key Products

Analytical Instrumentation
Chemical Transfer Pumps
Corrosion Resistant Pipe Hangers
Corrosion Resistant Ventilation Equipment
Fiberglass Grating and Structural
Flow Monitoring Equipment

Manual and Actuated Valves
Plastic Pipe Fittings
Plastic Process Piping
Plastic Sheet and Rod
Plastic Storage Tanks
Plastic Tubing and Connectors



2501 American Blvd East • Minneapolis, MN 55425
(952) 854-0836 • (800) 222-6060
Fax (952) 858-6725
www.istate.com

Description of Operations

Interstate BearingSystems is the Upper Midwest's premier independent distributor of bearings, seals, motors, conveyor equipment and power transmission products. With ten branches in Wisconsin, Minnesota, North Dakota, Montana and Wyoming, they continue to expand their capabilities to provide excellent service. Interstate BearingSystems serves a broad customer base, including OEM's and MRO's, covering everything from general industry to aerospace.

Key Products

Actuators
Bearings
Belts / Sheaves
Bushings
Casters / Wheels
Chain / Sprockets
Clutches / Brakes

Conveyor Components
Couplings
Electric Motors / Drives
Gearboxes / Reducers
Industrial Chemicals
Linear and Motion Control
Lubricants

Maintenance Products
O-Rings
Seals
Shaft Collars & Accessories
Snap Rings
Tools



**MAGID GLOVE and SAFETY MANUFACTURING
COMPANY, LLC**

1300 Naperville Drive
Romeoville, IL 60446
800-444-8030
Fax 773-384-6677
www.magidglove.com

Description of Operations

Magid Glove & Safety is America's leading manufacturer, importer, distributor and direct supplier of hand protection, protective clothing, first aid and personal protective equipment (PPE). A valued partner in safety to thousands of companies since 1946, Magid proudly offers its own signature Magid branded products as well as products from such top-quality brands as 3M, Ansell, DuPont, Honeywell, MAPA, MSA Showa-Best and many more. Utilizing a state-of-the-art warehouse management system, Magid ships 95% of its orders within 24 hours of receipt from the world's largest PPE inventory of over 30,000 items.

Key Products

Gloves Protective
Clothing First Aid
Eye Protection
Footwear
Hearing Protection

Head & Face Protection
Respirators Ergonomics Fall
Protection Emergency
Response Facility
Maintenance

Lockout/Tagout
Matting
Wipers & Sorbents
Safety Services & Consulting
Vending Solutions



FLUID POWER DIVISION

4480 Round Lake Road West • Arden Hills, MN 55112
(651) 415-3400 • (800) 634-3301
Fax (651) 415-3544
www.nottco.com

Description of Operations

Nott Company's Fluid Power Division is a leading and respected supplier of hydraulic and pneumatic components and systems to manufacturers in the industrial and mobile markets.

Key Products

Accumulators
Actuators
Ball Valves
Brass Fittings
Brass Valves
Check Valves
Couplings
Cylinders
Directional Control Valves
Filters and Elements
Fittings

Heat Exchangers
Hose
Hydraulic Tubes
Linear Actuators
Lubricators
Motors
Planetary Gearboxes
Plastic Tubing
Pneumatics
Pressure Control Valves
Pressure Gauges

Pumps
Quick Couplings
Regulators
Rotary Actuators
Rubber Hose
Thermoplastic Hose
Tube Clamps
Tube Fittings
Vacuum Products
Valves



208 E. Hennepin Avenue
Minneapolis, MN 55413 651) 603-055
Fax (651) 603-1778
www.praxair.com

Description of Operations

Praxair produces, packages, and distributes industrial, medical, and specialty gases and represents the major manufacturers of welding equipment and related supplies.

Key Products

Abrasives	Gas Apparatus	Safety Equipment
Arc Gauging Products	Gas Manifolds	Soldering & Brazing Equip.
Arc Welding Systems	Industrial, Medical Specialty Gases	Submerged Arc Equipment
Cryogenic Fluids	MIG Equipment	TIG Equipment
Cryogenic Vessels	Plasma Arc Equipment	Welding Accessories
Cutting Equipment	Resistance Welding Products	Welding Electrodes
Cylinder Accessories	Robotic Welding Systems	Welding Wire
Filler Metals	Safety Clothing	

Additional product categories supported by SourceOne Associate Members

HVAC, Air Paint
Rolled Media
Hydraulic Media, Engine/Mobile
Liquid Process
Compressed Air
Round Mechanical Tubing
Aluminum Pipe, Tube & Bar
Square, Rectangular & Round Tubing
Carbon Steel Pipe
Cold Finished/Hot Roll Bar
Boiler Tubing
Stainless Pipe, Tube & Bar
ASME Pressure Parts
Premier Branded automotive and
fleet Oils, Greases and more —
from ExxonMobil™, Chevron® and
Conoco-Phillips
Rigging
Hoists

CNC Precision Tolerance Metal Fabrication
Plates
Sheets
Structural Shapes
Tubing/Pipe
Hot Rolled Bars
Cold Finished Bars
Alloy Bars
Aluminum
Stainless Steel
Expanded Metal
Grating
Drill Rod
Brass
Copper
Paint: Liquid, Powder, Aerosols
Brushes and Rollers
Paint Guns and Tips
Sanitary Pumping and Metering





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Eden Prairie, MN 55344
952.942.1298
www.sourceonealliance.com